

## Partner Program Inquiry Form

Please complete the information requested below and email this form and any other attachments as necessary to [marketinginfo@newmarketinc.com](mailto:marketinginfo@newmarketinc.com). Our Distributor & Partner Manager will be sure to follow up with you once we have received your information.

### COMPANY OVERVIEW

Company Name	
Business Address	
City	
State/Province	
Zip/Postal Code	
Country	
Company Web Site	
Company Type/ Ownership Structure	
Parent Company, If Any	
Other Subsidiaries, If Any	
Years in Business	
Primary Industry/ Vertical Served	
Number of Employees	
Geographic Area Covered	
Annual Revenue (\$USD)- Projected this Year	

Annual Revenue (\$USD) - Last Year	
Key Principals of the Company with Designations/Titles	
Major Accomplishments to Date	
Short Statement of Future Direction of Company	

### PRIMARY CONTACT INFORMATION

Primary Contact Name	
Contact Title	
Contact Phone	
Contact Email	
Contact Address	
Contact Fax	

### PRODUCTS AND SERVICES OFFERED

*Please provide an overview of the companies you currently represent and/or the products and/or services you offer.*

Company Name	Number of Years as a Partner	Product Name	Product Type (PMS, POS, EMS, RMS, etc.)	Total Number of Customers

Brief summary of success (if applicable) achieved on behalf of partner:

Partner Name	Success Achieved

## HOSPITALITY, GROUP DISTRIBUTION AND/OR SAAS EXPERIENCE

Summary of experience of using Newmarket International products and services, if any:

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Summary or experience in promoting solutions for the Hospitality industry, if any:

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Summary or experience in promoting SaaS solutions for the Hospitality industry, if any:

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## PROSPECTIVE CUSTOMERS

List prospective customers (by property is preferred) and your relationship to them:

Property Name	Location	Comments

**NEWMARKET INTERNATIONAL, INC.**

Please detail your primary interest in developing a Partner relationship with Newmarket International, Inc.?

[Dotted-line text box for response]

How would you describe the demand for Newmarket International solutions in your region?

[Dotted-line text box for response]

Have you previously discussed pursuing a Partner relationship with anyone at Newmarket International? If yes, please detail?

[Dotted-line text box for response]

## REFERENCES

Please list two business associates that you have commercial relationships with as references:

### Reference #1

Reference Name	
Company Name	
Business Address	
City	
State/Province	
Zip/Postal Code	
Country	
Work Phone	
Email Address	
Company Web Site	

### Reference #2

Reference Name	
Company Name	
Business Address	
City	
State/Province	
Zip/Postal Code	
Country	
Work Phone	
Email Address	
Company Web Site	

